



FY2026 Q2 Financial Results

Presentation

Drecom Co., Ltd. October 29, 2025

1st Anniversary of the Launch of "Wizardry Variants Daphne" (October 15, 2025)

For information on the consolidated performance trends, cost/selling, general and administrative expenses trends, and game business billing revenue trends, please refer to the fact sheet available on our website.

<a href="https://drecom.co.jp/ir/factsheet\_2026032Q.pdf">https://drecom.co.jp/ir/factsheet\_2026032Q.pdf</a>

## **Summary of this document**



## FY2026 2Q Results

• "Wizardry Variants Daphne" is strengthening its promotion ahead of its anniversary. Temporary expenses incurred for other operating titles.

- Net sales: 3,771 million yen (15.6% decrease from the previous quarter), Operating profit: ▲493 million yen (previous quarter was ▲81 million yen)

EBITDA※1: ▲243 million yen (previous quarter was 347 million yen)

Ordinary profit: ▲509 million yen (previous quarter was ▲107 million yen), Net profit※2: ▲563 million yen (previous quarter was ▲1,799 million yen)

- Temporary expenses incurred as response costs for unauthorized billing in titles involved in operations.

# Full-year forecast

- Progress up to the first half is generally as expected. The anniversary event in the second half has had a smooth start.
  - Excluding costs for addressing fraudulent billing, the performance of our self-published titles is in line with expectations.
- In the second half, we aim to achieve forecasts through the addition of new languages for 'Wizardry Variants Daphne' and cost optimization to reduce fixed expenses.
- Full-year performance forecast: Net sales of 17,500 million yen, Operating profit of 500 million yen, EBITDA of 1,600 million yen, Ordinary profit of 400 million yen, Net profit of ▲1,300 million yen, Dividend forecast per share: Undecided.

## Medium-Term Goals

- A company that globally provides entertainment content centered on IP and technology
  - "Wizardry" brand: Established September 15 as "Wizardry Day," and is launching new merchandise and books such as art collections.

<sup>\*1:</sup> EBITDA = Operating profit + Depreciation and amortization \*2: Quarterly profit attributable to owners of parent

<sup>\*3:</sup> Profit attributable to owners of parent



## 1. FY03/2026 2Q Financial Results Overview

- 2. Forecast for FY03/2026
- 3. Medium-Term Goals
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## FY03/2026 2Q Financial Results Summary

"Wizardry Variants Daphne" is strengthening its promotion ahead of its anniversary. Temporary costs have arisen

due to handling fraudulent billing in other operational titles.

FY03/2026						
(Unit: Million Yen)	1Q (Apr–Jun)	2Q (July–Sep)	QoQ	Total (Apr–Sep)		
Net sales	4,466	3,771	-695	8,238		
Operating profit	-81	-493	-411	-574		
Operating profit Ratio	-	-	-	-		
EBITDA*1	347	-243	-590	103		
EBITDA margin	7.8%	-	-	1.3%		
Ordinary profit	-107	-509	-401	-616		
Profit (loss) attributable to owners of parent *2	-1,799	-563	+1,235	-2,362		

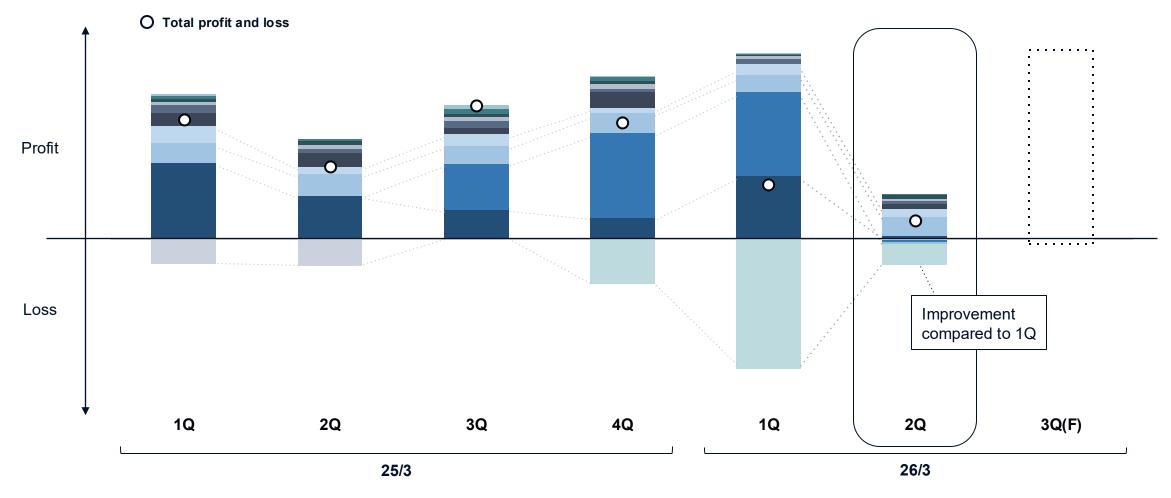
FY03/2025					
2Q (July- Sep)	YoY	Total (Apr– Sep)	YoY ( <b>Total</b> )		
1,895	+1,876	4,018	+4,220		
-247	-245	-315	-259		
-	-	-	-		
-143	-100	-171	+274		
-	-	-	-		
-265	-243	-354	-262		
-868	+305	-1,022	-1,340		

<sup>\*:</sup> EBITDA = Operating profit + Depreciation and amortization



## FY03/2026 2Q Financial Summary: Profit and Loss of Titles in Operation

The impact of fewer large-scale initiatives due to event cycles, strengthened advertising and publicity, and measures against fraudulent billing have led to a reduction in profits.



<sup>\*</sup> Titles in operation from April 2024 to September 2025. includes two enza titles and "Boku to Dragon." Blockchain games are not included. (F) is a forecast.

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## FY03/2026 2Q Results (Forecast vs. Actual Variance by Business)

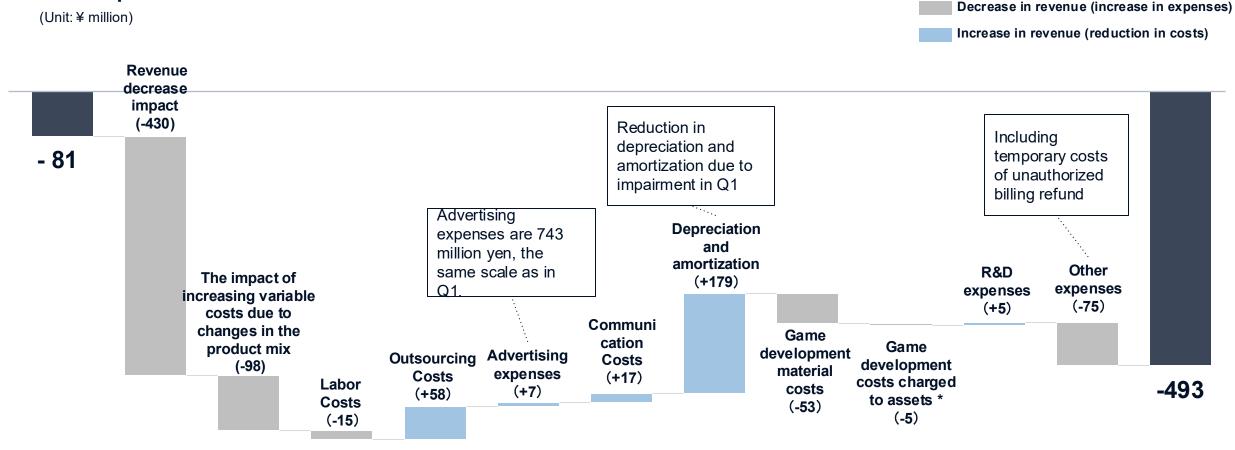
Although sales remained steady, operating profit fell short due to increased advertising efforts and measures

against fraudulent billing. Decline in sales/profit **Operating profit** Net sales Increase in sales/profit Titles Published by (Unit: ¥ million) **Game Business Other Companies** Others (Mainly Existing Long-Term Operated Titles) **Content Business** (Publishing, Anime, MD, Technology) Titles Published In-House (Mainly Titles Released in the Secosnd Half of FY03/2025) 3,771 Titles Published by -493 **Game Business Other Companies Others** (Mainly Existing **Content Business** Long-Term Operated (Publishing, Anime, Titles) MD, Technology) Titles Published In-House (Mainly Titles Released in the Second Half of FY03/2025) **Initial forecast Initial forecast** Results Results



## FY03/2026 1Q Operating Profit (QoQ, by Expense Type)

Due to the event cycle, there are fewer large-scale initiatives for operational titles, leading to decreased sales and reduced profits.



FY03/2026 1Q Operating Profit FY03/2026 2Q Operating Profit





### Game Business

- "Wizardry Variants Daphne" 2Q was a transitional period for events, but maintained a steady trend.
  - 3Q sales 2.16 billion yen → 4Q sales 2.48 billion yen → 1Q sales 2.30 billion yen → 2Q sales 2.05 billion yen.
  - The first anniversary event in October had a smooth start, with preliminary sales figures from 10/1 to 10/26 at 1.2 billion yen.
- "Disney STEP": Half-anniversary event held in September, social media integration feature introduced.
  - Continued events and updates are planned.
- Other companies' distributed titles: Due to the lack of major initiatives, there was a decrease compared to the previous quarter.
- Out-app purchases: Implemented in 6 out of 11 titles currently in operation.
  - Aiming for profit improvement through increased usage rates while monitoring future industry trends.

# Content Business\*

- Publication: The new novel "Thou Shalt Love thy Unwise King" off to a strong start.
- "Wizardry": September 15 designated as "Wizardry Day," with new merchandise and art books being released.



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## Assumptions for the Full-Year Earnings Forecast (Initiatives for Each Business)

### Game Business

- 'Wizardry Variants Daphne': Expanding user base and maximizing revenue through proactive promotion and strengthening global expansion.
- Existing operational titles: Maintaining profitability and curbing profit decline by optimizing operational costs and introducing out-app purchases.
- New titles for PC and consoles: Acquiring business know-how and owning proprietary IP.
- New development: Developing prototypes for new game titles and transitioning to full-scale development.

# Content Business\*

- Expansion of new business areas (mainly publishing, anime, and MD businesses)
- Acceleration of IP strategy centered on the "Wizardry" brand



## **Overview and Progress of FY03/2026 Full-Year Earnings Forecast**

#### The progress up to the first half is generally as expected.

Forecast for FY03/2026						
(Unit: Million Yen)	1Q (Apr–Jun)	2Q (July-Sep)	Total (Apr–Sep)	Progress rate	Revised Full- Year Forecast	Notes
Net sales	4,466	3,771	8,238	47.1%	17,500	Mainly contributed by the full-year impact of "Wizardry Variants Daphne"
Variable costs	1,299	1,221	2,520	45.0%	5,600	Commission expenses for primarily in-house distributed titles
Fixed costs	3,249	3,043	6,293	55.2%	11,400	-
Advertising expenses	750	743	1,494	59.1%	2,530	Mainly advertising expenses for new titles
R&D Expenses	31	25	56	70.8%	80	Research and development primarily in the field of technology
Depreciation and amortization	428	249	678	61.7%	1,100	Amortization of new title and new PC console software
Game development costs charged to assets *1	-236	-231	-467	55.0%	-850	Update costs for operational titles and new development costs
Operating profit	-81	-493	-574	-	500	-
Operating profit ratio	-	-	-	-	2.9%	-
EBITDA	347	-243	103	6.5%	1,600	EBITDA = Operating profit + Depreciation and amortization
EBITDA margin	7.8%	-	1.3%	-	9.1%	-
Ordinary profit	-107	-509	-616	-	400	-
Profit (loss) attributable to owners of parent	-1,799	-563	-2,362	-	-1,300	Impairment loss of 1,563 million yen recorded in Q1

(Refe	rence)				
Mar 2025 Results					
	12,655				
	3,832				
	8,710				
	1,388				
	204				
	526				
	-1,875				
	112				
	0.9%				
	638				
	5.0%				
	53				
	-1,035				
bor costs and	1,000				

<sup>\*</sup> Amount of game development costs capitalized: The amount transferred as assets to "Software in Progress" by deducting game development costs, including labor costs and outsourcing expenses, from manufacturing costs.

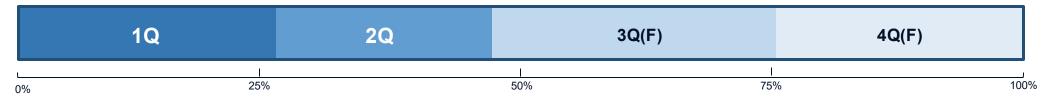
## **Progress Outlook from FY03/2026 3Q Onward**



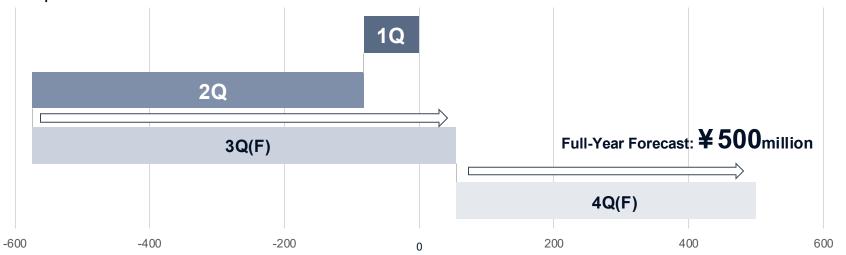
#### Aim to turn a profit in the cumulative total for 3Q through initiatives such as anniversary events.

• **Net sales:** In Q3, an anniversary event was held for "Wizardry Variants Daphne". In the second half of the year, the addition of new supported languages is planned.

Full-Year Forecast: ¥17,500 million



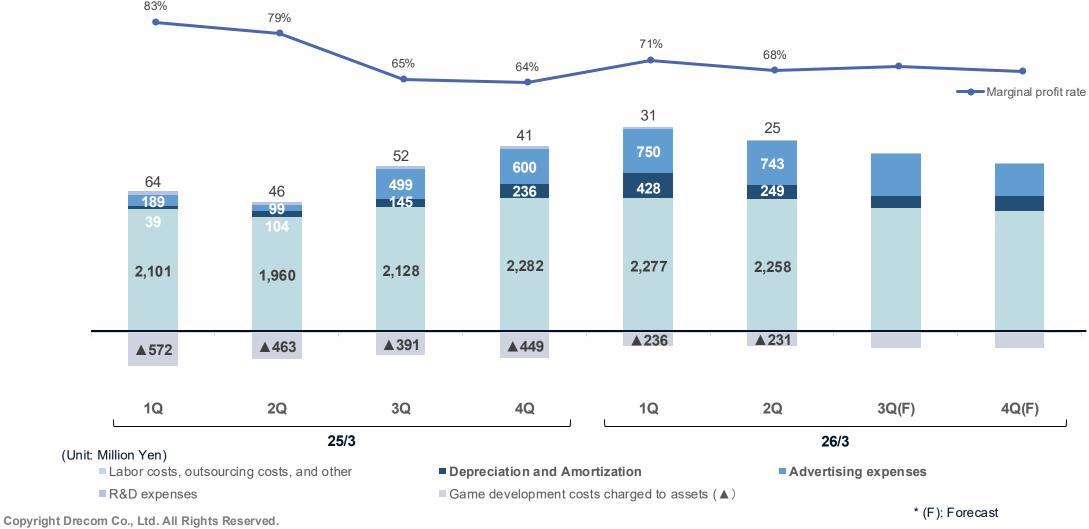
• **Operating profit:** The profit situation is expected to improve due to the anniversary events, the addition of supported languages, and the optimization of fixed costs.





## Fixed Cost Trends from FY03/2026 3Q Onward

The advertising placements for the second half of the year are planned to be implemented flexibly while assessing the situation after the anniversary event.





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## **Medium-Term Goals and Progress**

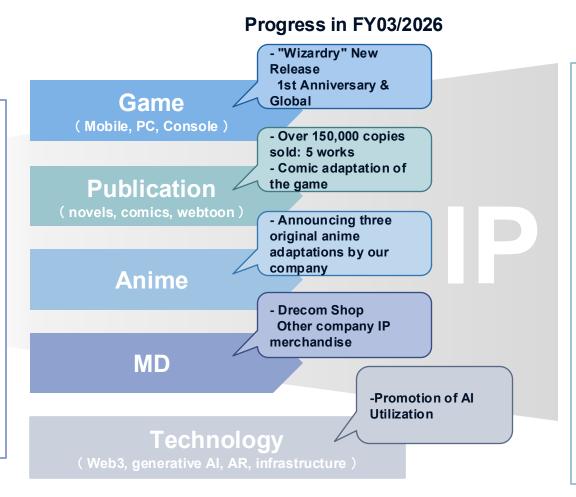


Progress in transforming into a company that globally provides entertainment content centered on IP and technology



A company with strengths in mobile gaming





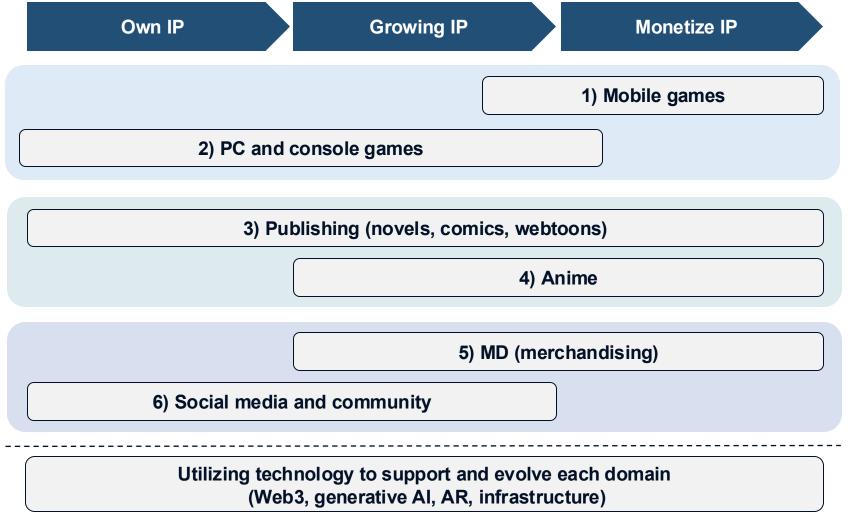
#### **Medium-term goals**



## DRECOM®

#### The objectives and main initiatives of each business area centered on IP

The rapid realization of IP ownership, development, and monetization through collaboration across our company's various business domains.



#### **Major Initiatives**

- 1) Mobile games
  - "Wizardry Variants Daphne"
  - "Disney STEP"
- 2) PC and console games
  - "Hungry Meem"
  - "Demons' Night Fever"
  - "Tokyo Stories"
- 3) Publishing (novels, comics, webtoons)
- Novel/Comic publication count: 149 title
- Comic adaptation of "Wizardry" begins
- 4) Anime
- Anime adaptations of 3 original works by our company.
- Broadcast of 1 work based on another company's original content initiated.
- 5) MD (merchandising)
  - Merchandise rollout for the Wizardry IP
  - Hosting events for IP fans
- 6) SNS and community
  - "Devil Prince and the Puppet"

## Case: IP strategy centered around the "Wizardry" brand



After acquiring partial rights to a popular work, the aim is to revive dormant fans and attract new ones through various developments.

PC and console games

"Wizardry" Brand Expansion Map

New IPs under the "Wizardry" brand originating from PC and console games, as well as novels and comics, are being considered on an ongoing basis.

**New IP** 



Acquired partial copyright and trademark rights in 2020.

**Economic scale expansion** through multi-faceted development

Merchandising, etc.







Merchandising and book publishing

"Wizardry Variants Daphne"

**Back catalog IP** 

(past works and

spin-offs)

Mobile and PC games



Comic adaptation





Merchandising

"Blade & Bastard"

Anime adaptation



Novels and comics





## Case: Progress in the Publishing and Anime Business Domain

In the publishing sector, the creation of popular series is steadily advancing, and a system to seamlessly develop them into anime has been established.

Own IP

Publication (novels, comics, webtoon)

Anime

Through repeated trials, we aim to create and grow IP.

Expanding IP recognition and securing revenue through the promotion of the anime business.

Number of series (as of September 25)

Novel: 44 Series

Comics / webtoons: 17 series / 5 series



DRE

- Over 600,000 copies sold in the series
   "Blade & Bastard"
- Over 500,000 copies sold in the series "The Royal Rebound"
- Over 400,000 copies sold in the series
  "The 100th Time's the Charm"
- Over 300,000 copies sold in the series " Safe & Sound in the Arms of an Elite Knight"
- Over 150,000 copies sold in the series
  "Jeanette the Genius"









#### Anime:

3 In-House Works / 1 Third-Party Works

Original Works: Animation adaptations of 3 titles are underway







"From Old Country Bumpkin to Master Swordsman"

(Original Work: SQEX Novel)

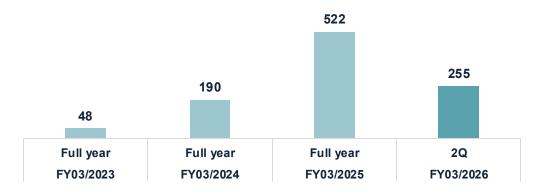
\*\*Participation in production committee through game adaptation and collaboration license investment



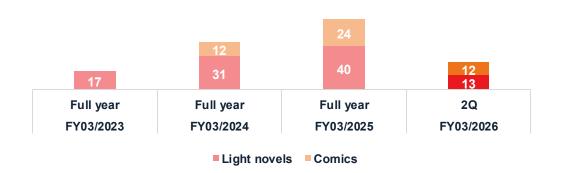
## Case: Progress in the Publishing and Anime Business Domain

Entering the fourth year since the start of the business, the number of publications has steadily increased, generating sales from new releases and existing main IPs.

#### Sales Trends in Publishing and Anime Business Sector



#### Total number of published titles



## Publication and Anime Business IP Development Schedule

<Main IP New Release Schedule>

#### October 2025

- Comics "Blade & Bastard 7"

#### November 2025

- Comics "The Royal Rebound 4"

#### December 2025

- " Thou Shalt Love thy Unwise King 2"



Successful works are considered for animation and other adaptations.



Aim to increase sales of the original publications during the anime broadcast timing.

#### <Anime Schedule>

#### From January 2026

- "The Holy Grail of Eris"
- ightarrow Nationwide broadcast on 28 TBS-affiliated stations and BS11

#### Date not announced

- "Blade & Bastard"
- "The 100th Time's the Charm "

<sup>\* &</sup>quot;The Holy Grail of Ellis" is a work transferred from another company. A new edition will be published by DRE Novels in November 2024.

## Mid-term growth outlook



Returning to the growth trajectory, continuing and expanding investments for the next stage of growth, aiming for a positive cycle that balances growth and profitability.

FY03/2025

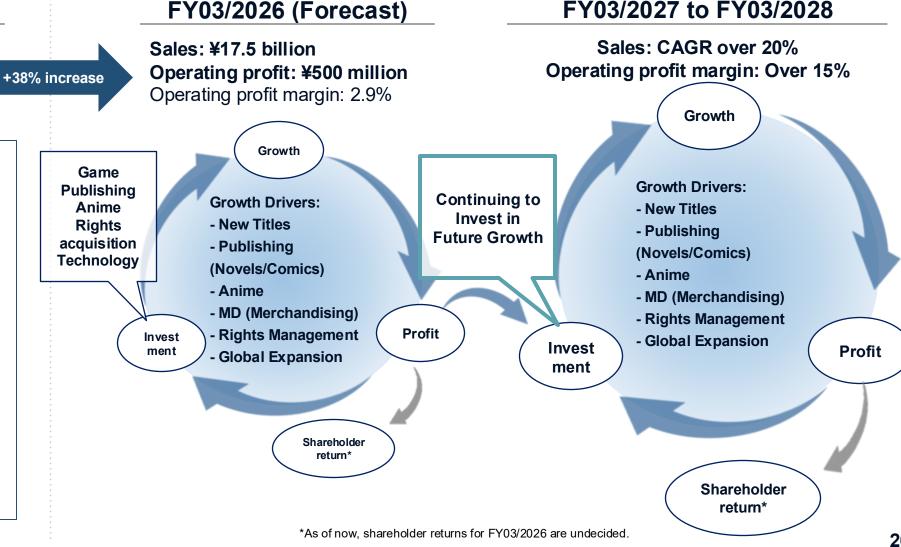
Sales: ¥12.6 billion

Operating profit: ¥110 million

Operating profit margin: 0.9%

## Returning to a growth trajectory after restructuring.

- New titles released
- New business area expansion
- → Revenue increased by 29% compared to the previous period.





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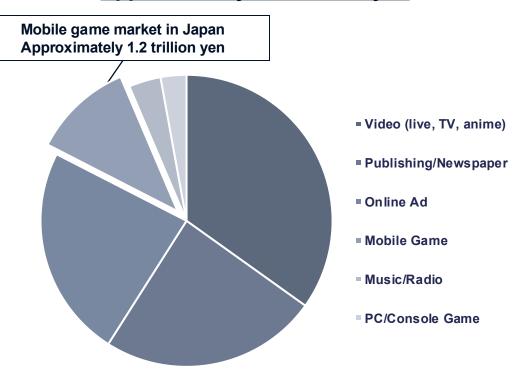


## **Entertainment Content Market Status (Japan/International)**

The spread of video streaming services and digital distribution has led to a significant global increase in the popularity of Japanese content, particularly anime and PC/console games.

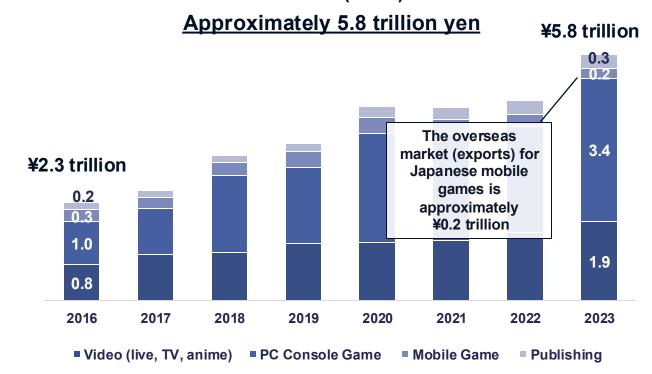
The market size of Japanese content has surpassed that of the semiconductor industry, establishing it as a core industry for Japan.

#### **Content Industry Market Size in Japan (2023)** Approximately 13.0 trillion yen



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The overseas market (export) size of Japanese **content (2023)** 



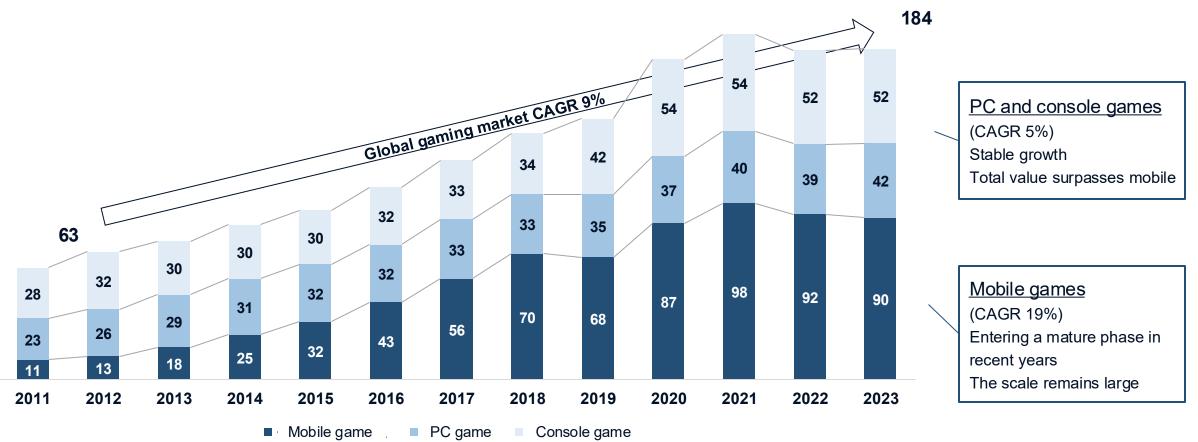
## **Global Gaming Market Overview**



The global game market grew at a CAGR of 9% from 2011 to 2023.

The PC and console game markets are growing steadily, while the mobile game market has entered a mature phase. We are expanding not only in the mobile game market but also across the entire game market, including PC and console.

#### Global Game Market Size Trends (2011–2023)

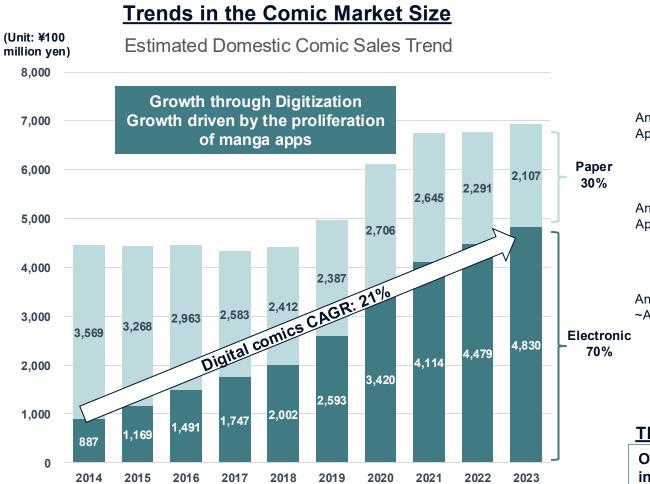


<sup>\*</sup> Source: Newzoo "Global Games Market Report"

## Overview of the Comic Market and Our Characteristics/Strengths

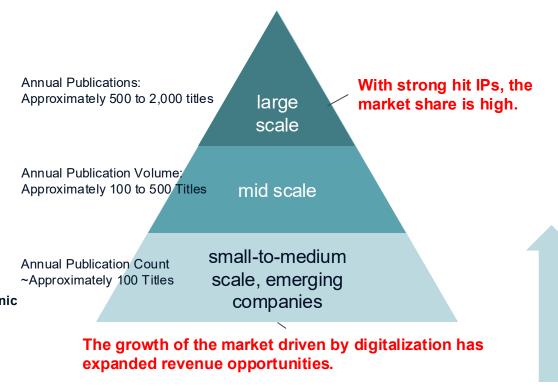


The comic market has significantly grown due to the spread of digital formats. Our company achieved an early business launch, led primarily by industry experts.



Source: Monthly Publishing Report by the Research Institute for Publications, Japan Publishing Organization; competitive environment is estimated by our company.

#### **Competitive Environment of the Comics Market**



#### The characteristics of our publishing business

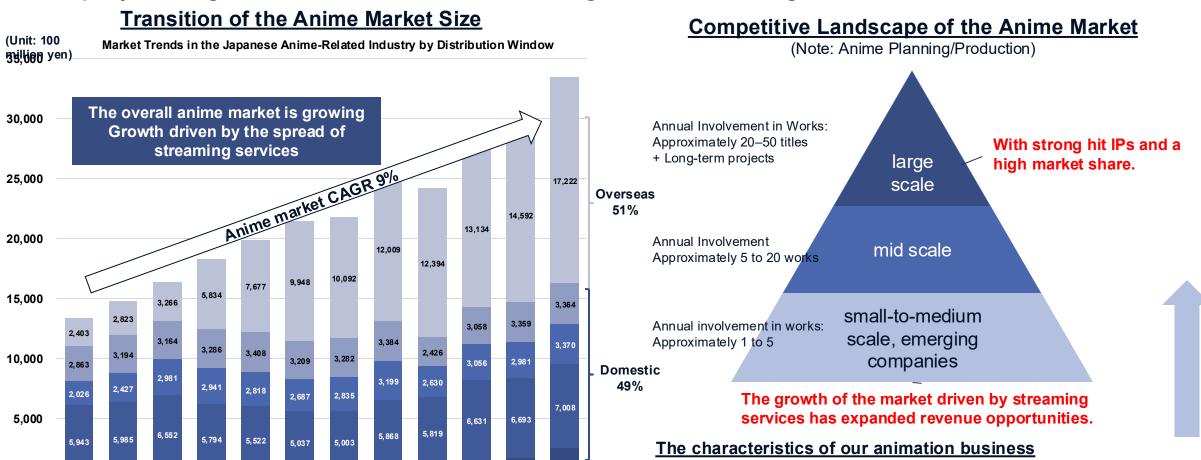
Our company was established as an emerging publisher, primarily by individuals with backgrounds in publishing and distribution. Leveraging a structure that enables active media mix strategies, we aim to expand our business scale through an increase in publication titles and the creation of hits.



## **Overview of the Anime Market and the Company's Features and Strengths**



The anime market has grown, driven primarily by overseas sales due to the spread of streaming services. Our company's strength lies in diverse monetization through media mix strategies.



scale.

Source: The Association of Japanese Animations, "Anime Industry Report 2024"; Competitive environment estimated by the company.

Domestic Distribution Domestic - Commercialization Domestic-Entertainment Domestic - Others Overseas

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Our company was established primarily by individuals from the anime

investments and management. By leveraging our in-house publishing business and the growth in the number of works and hits generated

through our anime industry network, we aim to expand our business

industry and possesses expertise in production committee

## **Our Strengths and Competitive Advantages**



In the expanding entertainment content market presenting increased opportunities, we aim to enter the field by leveraging our strengths, despite being a latecomer, and pursue sustainable growth and enhancement of corporate value.

Strength

1

#### ■ Utilizing technology to create new experiences, markets, and opportunities

- Quick adaptation to and utilization of new technology trends: blogs, online advertising, social games, AR, blockchain, AI, etc.

2

#### ■ Over 10 years of experience in the IP content business.

- Understanding the appeal of IP and developing content business tailored for IP fans

Development and long-term operation of numerous mobile games based on popular or historically established IPs

3

#### Management policy emphasizing the importance of continued challenges

- The knowledge gained by the organization through numerous challenges and failures since its founding. Focus on taking risks without fear of failure, and quickly recovering after setbacks.



## **Gaming Business: Pipeline of Operated Titles and Titles in Development**

### Number of projects by status and trends

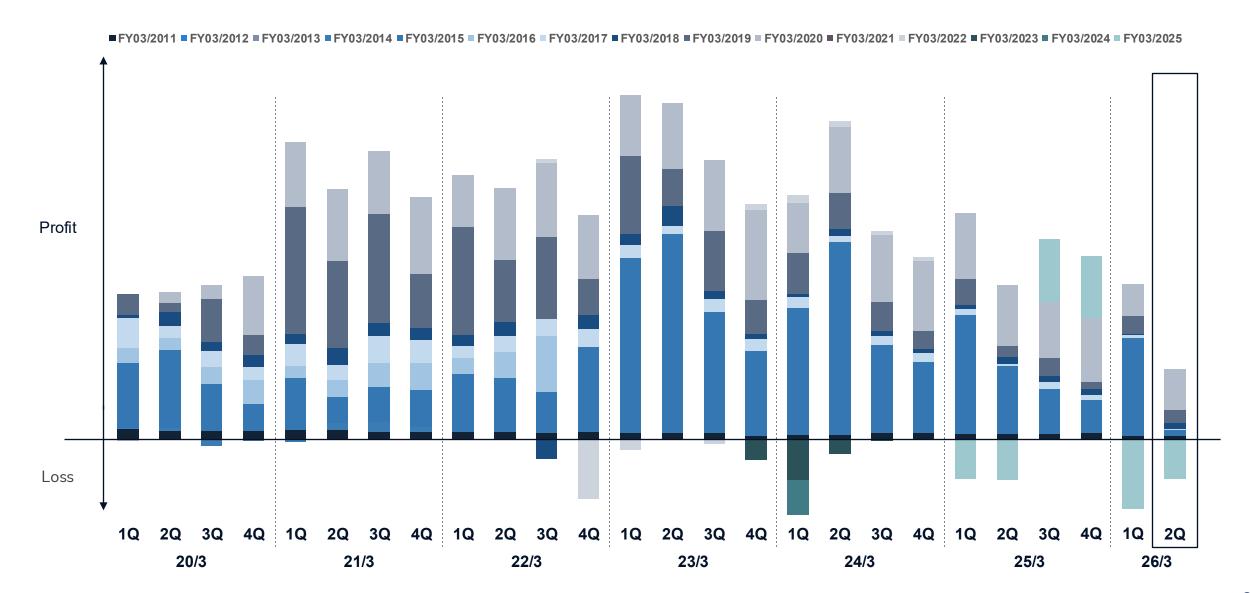
Business		Status	Definition		Number of Projects • Details
Game Business	Existing Operational Titles		Operational titles under long-term stable management	9	➤Other company's distribution: 4 titles ➤Our company's distribution: 5 titles
	New Operational Titles		Release titles in operation within 2 years	2	➤In-house distribution: 2 titles  → Aim to maximize revenue and transition to stable operation.
	Released Titles		Titles released for PC and console	1	➤ "Hungry Meem"
	Deve lop ment	Commercialized development	Smartphone titles under development with a release in sight.	0	-
			PC and console titles	2	<ul><li> "Tokyo Stories -working title-"</li><li> "Demons' Night Fever"</li></ul>
		Prototype	Titles in the development stage prior to this development	Multiple	➤ Multiple projects are underway  Titles utilizing the game engine of existing mobile games, etc.

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<sup>\*</sup> Series titles and titles for overseas distribution are counted as one title.



## Game Business: Revenue trends of titles in operation (by release period)



### **Gaming Business: Key Services**



#### Operating 11 mobile games, primarily featuring popular IP titles. Also engaged in PC and console game development.

## Operation Titles 11

#### Published by BANDAI NAMCO Entertainment Inc.

- "ONE PIECE Treasure Cruise" (May 2014)
- "THE IDOLM@STER SHINYCOLORS" (April 2018)
- "Super Robot Wars DD" (August 2019)

#### Published by Aniplex Inc.

• "Everybody's Golf" (July 2017)

#### Published by Drecom Co., Ltd.

- "Chocotto Farm" (January 2011)
- "Derby Stallion Masters" (November 2016)
- "DISGAEA RPG" (November 2019)
- "Wizardry Variants Daphne" (October 2024)
- "Disney STEP" (March 2025)

#### Published by studiorex Co., Ltd.(Group Company)

• "BOKU & DRAGONS"

(February 2015, managed by our company since March 2020)

• "NEKO & DRAGONS"

(April 2019, managed by our company since March 2020)

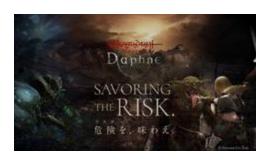
## PC Console Titles 3

- "Hungry Meem" (June 2025)
- "Tokyo Stories"
- "Demons' Night Fever"









- \*. "Derby Stallion Masters" is developed and distributed by our company under license from ParityBit Co., Ltd.
- \* "DISGAEA RPG" is developed and distributed by our company under license from Nippon I chi Software, Inc. and Aniplex Inc.
- \* "Disney STEP" is developed and distributed by our company in collaboration with Walt Disney Japan Co., Ltd.





### **Content Business: Main Services**



Established publishing, anime, and MD businesses with the aim of owning and developing IP. Invested in the creation of new businesses.

#### **Publishing Business**

#### **Novel - Comic**









#### **MD** (Merchandising) Business

#### Merchandizing





#### **Event Hosting**



#### **Anime Business**







#### **Utilization of Technology**

#### **Location Information**



#### Marketing



#### **Al Utilization**



#### Web3



For details on trends in consolidated performance, cost and SG&A expenses, and billing revenue for the game business, please refer to the fact sheet available on our website.

https://drecom.co.jp/ir/factsheet 2026032Q.pdf



The perspectives, strategies, and plans outlined in this document are forward-looking statements rather than historical facts and contain elements of uncertainty. Actual results may vary significantly from these projections due to various factors. Key factors that may impact business performance include, but are not limited to, economic conditions affecting our industry, social trends, and shifts in competitiveness driven by changes in demand for our services.